

## **CARS Data Dictionary for the January 8th Data File Cancelled CARS Transactions**

This data file contains transaction information entered electronically by dealers for each of the 16,219 CARS transactions that were cancelled by the dealer or by NHTSA as of Friday, January 8th, 2010. Please note that confidential commercial information concerning dealers and privacy information concerning consumers have been redacted. The redacted information includes banking information and identification (franchise) codes for dealers; name, home address, telephone number, and State identification number for consumers; and the last six characters of the new and trade-in vehicle identification number (VIN). (Unlike the companion data file of paid transactions, this file of cancelled transactions contains truncated trade-in VINs since these vehicles were returned to the consumer and are likely still in use.)

The vast majority (85%) of these transactions were cancelled voluntarily by the dealer after being submitted to NHTSA for review. In some cases the dealer cancelled a transaction that either the consumer or dealer was not able to complete. In other cases the transaction was voluntarily cancelled by the dealer after being rejected by NHTSA due to a lack of required documentation or apparent ineligibility. The remaining 15% were cancelled by NHTSA after repeated attempts to work with the dealer to rectify a rejected transaction.

The data file is being provided in two formats: comma-delimited text (ASCII) and Microsoft Access. The comma-delimited file can be read into most standard statistical and database software. Fields that contain embedded commas are enclosed in quotation marks. The field names are in the first line of the text file. The date fields should be treated as text (not date or numeric) fields because they sometimes contain text, which could cause an error message during import. The Microsoft Access file is readable with the appropriate Microsoft Access software. Both files contain the same 43 fields, which are described below.

<b>Field Name</b>	<b>Field Description</b>	<b>Comments</b>
Vendor_id	Vendor (dealer) identification	Unique number assigned to each of the dealers
Dealer_name	Name of the dealer	
Address_line1	Dealer address line 1	
Address_line2	Dealer address line 2	
Address_line3	Dealer address line 3	
Address_line4	Dealer address line 4	
City	Dealer city	
State	Dealer State	
ZIP	Dealer ZIP	
Area_code	Dealer area code	
Phone	Dealer phone number	Phone numbers entered by dealers in a variety of formats
Invoice_id	Invoice (transaction)	Unique number assigned to

	identification	each of the invoices
Invoice_num	Dealer's invoice number	Code provided by the dealer for internal tracking purposes; not a unique key
Invoice_date	Invoice date	DD-MMM-YYYY Please see the Note to Analysts regarding date fields.
Sale_date	Sale date	YYYY/MM/DD Please see the Note to Analysts regarding date fields.
Disposal_status	Crush/Shred or Transfer Facility (Auction, etc.)	
Disposal_facility_nmvtis_id	Disposal facility ID	Five digit unique number assigned by NHTSA to disposal facilities (See list at <a href="http://www.cars.gov/files/disposal-salvage/ELVS.pdf">http://www.cars.gov/files/disposal-salvage/ELVS.pdf</a> .) Code 99999 used for salvage auctions.
Disposal_facility_contact_info	Disposal facility contact information	Free text field of dealer provided information in a variety of formats
Sales_type	Purchased or Leased	
Invoice_amount	\$0	Cancelled transactions set to \$0
Trade_in_VIN_trunc	Truncated trade-in Vehicle Identification Number (VIN)	The last six characters of the cancelled trade-in VIN are redacted per NHTSA's Privacy Policy.
Trade_in_vehicle_category	Passenger Automobile, Category 1 Truck, Category 2 Truck or Category 3 Truck	Selected by dealers based upon EPA side-by-side. (See <a href="http://www.fueleconomy.gov/feg/CarsSearchIntro.shtml">http://www.fueleconomy.gov/feg/CarsSearchIntro.shtml</a> .)
Trade_in_make	Trade-in make	From EPA pick list
Trade_in_model	Trade-in model	From EPA pick list
Trade_in_year	Trade-in model year	From EPA pick list
Trade_in_vehicle_drive_train	Trade-in drive train / engine	From EPA pick list
Trade_in_mileage	Trade-in combined fuel economy (miles per gallon or mpg)	From EPA pick list
Trade_in_title_state	Trade-in vehicle title State	
Trade_in_registration_state	Trade-in vehicle registration State	
Trade_in_registration_start	Trade-in registration start date	YYYY/MM/DD Please see the Note to Analysts regarding date fields.
Trade_in_registration_end	Trade-in registration expiration date	YYYY/MM/DD Please see the Note to Analysts regarding date fields.
Trade_in_insurance_start	Trade-in insurance start date	YYYY/MM/DD Please see the Note to Analysts regarding date fields.

		regarding date fields. Field not required
Trade_in_NMVTIS_flag	Date dealer flagged trade-in in the National Motor Vehicle Title Information System (NMVTIS)	Field not required
Trade_in_odometer_reading	Trade-in odometer reading	Recorded by dealer. May not reflect actual mileage such as when odometer “rolls over.”
New_vehicle_VIN_trunc	Truncated new VIN	The last six characters of the new VIN are redacted per NHTSA's Privacy Policy.
New_vehicle_category	Passenger Automobile, Category 1 Truck, Category 2 Truck or Category 3 Truck	Selected by dealers based upon EPA side-by-side.
New_vehicle_make	New vehicle make	From EPA pick list
New_vehicle_model	New vehicle model	From EPA pick list
New_vehicle_year	New vehicle model year	From EPA pick list
New_vehicle_drive_train	New vehicle drive train / engine	From EPA pick list
New_vehicle_car_mileage	New vehicle combined fuel economy (mpg)	From EPA pick list
New_vehicle_MSRP	New vehicle (base) Manufacturer Suggested Retail Price (MSRP)	
Cancelled_by	Dealer or NHTSA	